





2019 GLOBAL ENTREPRENEURSHIP AND INNOVATION RESEARCH CONFERENCE

University of Virginia Darden School of Business Greater Washington, D.C.: Sands Family Grounds



AGENDA 7-8 MAY 2019

Tuesday, 7 May

7:30 **BREAKFAST** at the Sands Family Grounds

8:15 WELCOME by Scott Beardsley, Dean, Darden **School of Business**

8:30 PAPER SESSION 1

> CHAIR: Jeremy Hutchison-Krupat (Cambridge Judge)

> Astebro, Thomas (HEC Paris). Academic Entrepreneurship: The Bayh-Dole Act versus the Professor's Privilege.

DISCUSSANT: Evan Starr (Maryland)

Marx, Matt (BU). The Entrepreneurial Commercialization of Science: Evidence from "Twin" Discoveries.

DISCUSSANT: Kristoph Kleiner (Indiana)

10:00 Break

10:30 **PAPER SESSION 2**

CHAIR: Erika Herz (Darden)

Guzman, Jorge (Columbia). What is the U.S. Comparative Advantage in Entrepreneurship? Evidence From Israeli Migration to the United

DISCUSSANT: Anne Marie Knott (Wash U)

Korpeoglu, Ersin (University College London).

Parallel Innovation Contests. DISCUSSANT: Tian Chan (Emory) 12:00 **LUNCH** with Panel Discussion

> The Washington, DC Area Entrepreneurial Ecosystem: Amazon HQ2 and Beyond

Tim Meyers, Senior Advisor at Baker Tilly Virchow Krause, LLP

Parag Scheth, Director and CMO at Maryland Venture Fund

Christina Winn, Director of Business Investment at Arlington Economic Development

1:30 PAPER SESSION 3

CHAIR: Mike Lenox (Darden)

Ziedonis, Rosemarie (BU). How Redeployable are Patent Assets? Evidence from Failed Startups. DISCUSSANT: Po-Hsuan Hsu (Hong Kong and CRETA, National Taiwan)

Lahiri, Amrita (WSU). When the Going Gets Tough: New Venture Legitimacy Buffering to Mitigate Product Development Failure. DISCUSSANT: David Touve (Darden)

3:00 Break

3:30 **PAPER SESSION 4**

CHAIR: Pedro Matos (Darden)

Ma, Song (Yale). The Life Cycle of Corporate Venture Capital.

DISCUSSANT: David Hsu (Wharton)

4:15 SPECIAL SESSION ON DATA RESOURCES CHAIR: Pedro Matos (Darden) Bena, Jan (UBC) & Mehedi, Asif (Darden) Global Corporate Patent Dataset. 5:00 Break 5:30 **POSTER SESSION & HAPPY HOUR** Chen, Wendy (George Mason). Social Innovation Meets Digital Innovation: Does Crowdfunding Benefit Social Entrepreneurship? Shin, Moonsik (Purdue). Effect of Venture Capital Investments on Product Failures: Evidence from Recalls in the Medical Sector Wednesday, 8 May 7:30 **BREAKFAST** at the Sands Family Grounds 8:15 **WELCOME** by Laura Martens, Director of Washington, D.C. Area Initiatives, Darden 8:30 PAPER SESSION 5

Yao, Ting (UNC). Shifts in Consensus on Time Horizons on VC-Backed Entrepreneurial Boards

Yoon, Dalee (Purdue). The Role of Entrepreneurial Self-Efficacy on Entrepreneurs' Project Financing Design Preferences

Jo, Karam (Maryland). Defensive Innovation and Firm Growth in the U.S.: Impact of International Trade

7:00 **GALA DINNER Keynote by Josh Lerner, HBS**

CHAIR: Ting Xu (Darden)

Davis, Jesse (UNC). The Leveraging of Silicon Valley.

DISCUSSANT: Alminas Zaldokas (HKUST)

Oh, Seungjoon (Peking). Geographic Concentration of Venture Capital Investors, Corporate Monitoring, and Firm Performance. DISCUSSANT: Katie Moon (Colorado)

10:00 Break

10:30 PAPER SESSION 6

> CHAIR: Po-Hsuan Hsu (Hong Kong and CRETA, National Taiwan)

Wormald, Audra (Maryland). David's Slings and Goliath's Spears: Pioneering Firms' Pathways of Global Expansion for Diffusion of Mobile Money Industry.

DISCUSSANT: Yong Paik (KAIST)

Dutta, Sunasir (Minnesota). Alternative Technology Firms in Established Markets as Tempered Radicals: Global Entry and Scaling of Electric Vehicle Technology.

DISCUSSANT: Gilbert, Brett Anitra (American)

12:00 **LUNCH** Keynote/Discussion with Sid Winter, Wharton

1:30 PAPER SESSION 7

CHAIR: Erika Herz (Darden)

Ytsma, Erina (CMU). Effort and Selection Effects of Performance Pay in Knowledge Creation.

DISCUSSANT: Xinxin Wang (UNC)

Elfenbein, Daniel (Wash U). Organizational Design, Overconfidence and Learning in Entrepreneurial Teams.

DISCUSSANT: Jeremy Hutchison-Krupat (Cambridge Judge)

3:00 Break

3:30 PAPER SESSION 8

> CHAIR: Jeremy Hutchinson-Krupat (Cambridge Judge)

York, Jeff (Colorado). Green to Gone? The Impact of Regional Institutional Logics on New Firm Survival.

DISCUSSANT: Sheryl Winston Smith (BI)

Eberhart, Robert (Santa Clara). Informal Certification: Resolving the Tension Between Lowering Barriers to Entry and New Firm Legitimacy.

DISCUSSANT: Jeffrey Macher (Georgetown)

5:00 SUMMARY AND CONFERENCE CONCLUSION