



DARDEN

ALUMNI CAREER SERVICES
DARDEN HIRING NETWORK



If you would like to register to *appear* in the Darden Hiring Network monthly email, please click [here](#). If you would like to register to *receive* the monthly email, please click [here](#).

Kyle Hawke ('11): Kyle helps companies “put their money where their strategy is.” As a partner at McKinsey & Company, he delivered finance transformations with companies across industries and geographies and founded two large practices at McKinsey. In 2020, he left consulting and joined Local Motors: an EV/AV mobility startup.

Desired Industry: Product (not Service): e.g.,

Manufacturing, Construction, Technology, Automotive

Desired Function: Finance, Corporate Development, Strategy, P&L Leader

Desired Location: Mid-Atlantic

LinkedIn: <http://www.linkedin.com/in/kylehawke>

Email Address: kylehawke@gmail.com

Rodrigo Montemayor ('01): Resourceful real estate investment professional with over twenty years of banking, finance and real estate experience. Driven, self-motivated and client-minded fundraiser. Financial modeling, client communications, sales pitch, market analysis and project finance skills.

Desired Industry: Real Estate Private Equity, Commercial

Real Estate

Desired Function: Investor Relations, Investment Management, Equity Advisory

Desired Location: Dallas/Austin TX, Tampa/Miami FL

LinkedIn: <http://www.linkedin.com/in/rodrigo-montemayor-9317a5>

Email Address: rodmonrod5@gmail.com

Nikhil Schur-Narula ('21): Accomplished director and entrepreneur with extensive experience in the development and management of global, social-impact and sustainability-driven food and beverage businesses. History in product design, marketing, strategy and sales growth. Unique perspectives offered from international career experience, as well as distinctive marketing approaches from experience in the fine arts industry.

Desired Industry: VC/CPG/AgTech

Desired Function: Marketing

Desired Location: Northeast U.S.

LinkedIn: <https://www.linkedin.com/in/niki-schur-narula/>

Email Address: nikisn@gmail.com

Atikem Haile-Mariam ('92): Executive with extensive experience in delivering revenue and market share growth for Fortune 500, start-up companies and government agencies globally. Working relationship with: venture capital, public interest and firms deploying digital/broadband solutions. Hands-on experience in predicting and responding to trends, opportunities, and risks in projects, including developing feasibility studies and Private/Public Partnership Plans.

Desired Industry: Digital, broadband

Desired Function: Marketing or Business Development

Desired Location: Washington DC Area

LinkedIn: <https://www.linkedin.com/in/atikemstrategy>

Email Address: hailemara@yahoo.com
