MAYO CENTER
2023-24

>100 Guest Speakers
Mayo Center-Affiliated Thought Leaders Who Engaged with Students

| 51 | Venture Capital |
| 15 | Private Equity |
| 16 | Traditional Asset Management |
| 31 | Real Estate |

**Guest Speaker Series**
- **Nov 2023**
  - University of Virginia Investing Conference
  - Darden at Virginia Investing Competition
  - Real Estate Conference
- **Dec 2023**
  - Symposium on Mutual Funds and ETFs
- **Jan 2024**
  - Internal Venture Capital Investment Competition
- **Feb 2024**
  - Annual Economic & Market Outlook
- **Apr 2024**
  - University of Virginia Venture Capital Conference
  - UVA- Fed Workshop
- **May 2024**
  - Four Corners Academic Symposium
- **Jun 2024**
  - New York Financial Panel
- **Ongoing**
  - Guest Speaker Series

**11 Events**
Headline Events to Engage Mayo Center Stakeholders

- University of Virginia Investing Conference
- Darden at Virginia Investing Competition
- Real Estate Conference
- Symposium on Mutual Funds and ETFs
- Internal Venture Capital Investment Competition
- Annual Economic & Market Outlook
- University of Virginia Venture Capital Conference
- UVA- Fed Workshop
- Four Corners Academic Symposium
- New York Financial Panel
- Guest Speaker Series

>250 Alumni Engaged Through Events & Activities

**STUDENT SUPPORT & CAREER DEVELOPMENT**

**Student Support**

Darden Capital Management
Darden Executive MBA Fund
Darden Private Equity Club
Entrepreneurship & Venture Capital Club
Real Estate Club

**Student Competitions**

Darden Virginia Investment Challenge
UNC Real Estate Challenge
UT-Austin Real Estate Challenge
Venture Capital Investment Competition

**Job Treks**

- Fall DC Real Estate Trek
- Fall NYC Private Equity Trek
- Fall Week on Wall Street Trek
- Spring DC Real Estate Trek

**Trainings**

- Argus Training
- Berkshire Hathaway Meeting
- CFA Exam
- Pitchbook Training
- Wall Street Oasis Training

**Darden Capital Management**

28 second-year MBA Students Manage 6 Investment Portfolios for the Darden School Foundation, ~$30 million AUM

**Darden Executive MBA Fund**

6 Executive MBA Students Manage 1 Investment Portfolio for the Darden School Foundation, ~$130k AUM
DARDEN SCHOOL of BUSINESS
Richard A. Mayo
Center for Asset Management

FACULTY & THOUGHT LEADERSHIP

Research Grants
- Academic Symposiums & Workshops
- Case Writers
- Financial Data
- Research Assistants

Ideas to Action
- Mayo Center Leadership and affiliates have produced 1 Ideas to Action thought leadership article.

Research Papers
- Mayo Center Leadership and affiliates have published 10 papers in leading journals and publications.

Media Spotlights
- Mayo Center Leadership and affiliates have produced 24 pieces of media, including podcasts, articles, news releases and more.

Experiential Learning
- Berkshire Hathaway Annual Meeting
- Darden Capital Management
- Darden Executive MBA Fund
- Darden Venture Fellows
- Due Diligence in Seed Funds
- Mayo Center Fellows

Alumni Engagement
- Conferences
- Economic & Market Outlook
- Global Networking Events
- NYC Financial Panel
- Real Estate Reception in DC
- Speaker Events

Cases
- Mayo Center Leadership and affiliates have published 5 case studies to enhance the experience and relevant content for students in the classroom.

Initiatives
- Private Equity
- Real Estate
- Venture Capital

Leadership Team
- Elena Loutsksina  
  Academic Director
- Pedro Matos  
  Academic Director
- Rodney Sullivan  
  Executive Director
- Katie Christ  
  Program Manager
- Caitlin Boyer  
  Associate Director

CURRICULUM & EXPERIENTIAL LEARNING

Mayo Research ➔
Mayo Media ➔