

MAYO CENTER 2023-24



DARDEN SCHOOL
of BUSINESS

Richard A. Mayo
Center for Asset Management

>100

Guest Speakers



Mayo Center-Affiliated Thought
Leaders Who Engaged with Students

51

Venture Capital

15

Private Equity

16

Traditional Asset
Management

31

Real Estate

- Nov 2023
University of Virginia Investing Conference
Darden at Virginia Investing Competition
Real Estate Conference
- Dec 2023
Symposium on Mutual Funds and ETFs
- Jan 2024
Internal Venture Capital Investment Competition
- Feb 2024
Annual Economic & Market Outlook
- Apr 2024
University of Virginia Venture Capital Conference
UVA- Fed Workshop
- May 2024
Four Corners Academic Symposium
- Jun 2024
New York Financial Panel
- Ongoing
Guest Speaker Series

11 Events

Headline Events to Engage
Mayo Center Stakeholders



>250 Alumni

Engaged
Through Events &
Activities

STUDENT SUPPORT & CAREER DEVELOPMENT



Student Club Support

Darden Capital Management
Darden Executive MBA Fund
Darden Private Equity Club
Entrepreneurship & Venture Capital Club
Real Estate Club



Job Treks

Fall DC Real Estate Trek
Fall NYC Private Equity Trek
Fall Week on Wall Street Trek
Spring DC Real Estate Trek

Darden Capital
Management

28 second-year MBA Students Manage
6 Investment Portfolios for the Darden
School Foundation, ~\$30 million AUM



Student Competitions

Darden Virginia Investment Challenge
UNC Real Estate Challenge
UT-Austin Real Estate Challenge
Venture Capital Investment Competition



Trainings

Argus Training
Berkshire Hathaway Meeting
CFA Exam
Pitchbook Training
Wall Street Oasis Training

Darden Executive
MBA Fund

6 Executive MBA Students Manage
1 Investment Portfolio for the Darden
School Foundation, ~\$130k AUM

FACULTY & THOUGHT LEADERSHIP



Research Grants

Academic Symposiums & Workshops
Case Writers
Financial Data
Research Assistants



Ideas to Action

Mayo Center Leadership and affiliates have produced **1 Ideas to Action** thought leadership article.



Research Papers

Mayo Center Leadership and affiliates have published **10 papers** in leading journals and publications.



Media Spotlights

Mayo Center Leadership and affiliates have produced **24 pieces** of media, including podcasts, articles, news releases and more.

[Mayo Research](#) →

[Mayo Media](#) →

CURRICULUM & EXPERIENTIAL LEARNING



Experiential Learning

Berkshire Hathaway Annual Meeting
Darden Capital Management
Darden Executive MBA Fund
Darden Venture Fellows
Due Diligence in Seed Funds
Mayo Center Fellows



Alumni Engagement

Conferences
Economic & Market Outlook
Global Networking Events
NYC Financial Panel
Real Estate Reception in DC
Speaker Events



Cases

Mayo Center Leadership and affiliates have published **5 case studies** to enhance the experience and relevant content for students in the classroom.



Initiatives

Private Equity
Real Estate
Venture Capital

[Case Studies](#) →

[Initiatives](#) →

Leadership Team



Elena Loutskina
Academic Director



Pedro Matos
Academic Director



Rodney Sullivan
Executive Director



Caitlin Boyer
Associate Director



Katie Christ
Program Manager