

GEORGE (YIORGOS) S. ALLAYANNIS

Darden School of Business
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EXPERIENCE

University of Virginia, Darden School of Business

<i>Robert F. Bruner Distinguished Professor of Business Administration</i>	2021-present
<i>Paul Tudor Jones II Research Professor</i>	2016-2019
<i>Associate Dean, Global MBA for Executives (GEMBA) Program</i>	2012-2017
<i>Professor of Business Administration</i>	2010-present
<i>Associate Professor of Business Administration</i>	2007-2010

Citigroup Global Markets Inc., Investment Banking Division

<i>Director, Global Financial Strategy Group</i>	2005-2007
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Advised investment banking and corporate clients in industrials and financial institutions sectors on capital structure, risk management, distribution policies, liquidity, credit ratings, cost of capital and valuation. Worked on a number of strategic and financing transactions. Co-authored several reports targeted for client CEOs and CFOs.

University of Virginia, Darden School of Business

<i>Associate Professor of Business Administration</i>	2002-2005
<i>Assistant Professor of Business Administration</i>	1996-2002

EDUCATION

New York University, Leonard N. Stern School of Business, New York, NY

Ph.D. in Finance, 1996; M. Phil. in Finance, 1995
Dissertation Title: Exchange Rates, Hedging, and the Value of the Firm

University of Massachusetts Boston, Boston, MA
M.B.A, 1990

National Technical University of Athens, Athens, Greece
DIPLOMA in Electrical Engineering, 1988

TEACHING

MBA, EMBA, GEMBA

Designed and taught *Mergers and Acquisitions*, Second-Year Elective, MBA Program, 2025-present
Designed and taught *Financial Inst. and Markets*, Second-Year Elective, MBA Program, 2008-2021, 2023-present EMBA Program, 2018-2021, 2023-present, PT Program, 2024-2025
Designed and taught *Global Capital Markets*, Second-Year Elective, MBA Program, 2017-2021, 2023
Co-taught *Hot Topics in Finance*, 2021
Co-led, *DWC-Dubai-Bahrain*, 2019
Designed and taught *FMP*, GEMBA Program 2011-2016
Faculty Leader, *Understanding Global Markets*, GEMBA Program, 2011- 2015
Faculty Advisor, *Darden Capital Management*, 2000-2005 (service), 2007-2013
Valuation in Financial Markets, First-Year Elective, MBA Program, 2007-2009
Designed and Taught *Portfolio*, Second-Year MBA Elective, 1996-2000, 2001-2002, 2003-2005
First-Year Finance (Corporate Finance), MBA Program, 1999-2005, Course Head, 2004-2005
Co-designed and Co-taught *Conversations and Debates in Globalization*, Second-Year MBA Elective, 2003-2005
Capital Market Flows and Institutions, Second-Year Elective, MBA Program, 1996-1999

TEACHING

EXECUTIVE EDUCATION

Bank Exec. Leadership Program (form. with S&P/SNL), 2011–2020, 2024-present; Faculty Leader since 2012
AARP custom Leadership Program, 2024 - present
Deloitte Audit Group –Senior Management Development Program, 2019-2021, 2023
AB InBev custom program on Global Core Finance, 2016-2019, 2022, 2024 (Mar); Faculty Leader (2016-2019)
Navy Understanding Industry, 2013-2020, 2023-present; DLA 2018-2020; MDP 2020
EXL-Darden Strategic Leadership Program, 2022
Fintech: Strategic Opportunities and Challenges, 2018, Faculty Leader
MIGA custom program on Global Finance for Executive Decision Making, 2017, 2018-2019, Faculty co-Leader
Leadership Development Program (LDP), 2016-2019
CKGSB 2016-2019; Nordgold 2018; INCAE 2019-2021, 2023
AES, Mass Mutual, 2004-2005; BAC, 2013 (Faculty co-Leader)
The Mind of the CFO: Becoming a Strategic Leader, 2007; Developing Managerial Excellence (DME) 2000-2004
The Gulf Executive Program, 1999-2004; Investment Banking, EE Program, 1999

HONORS

Nominated for Faculty Marshall, Darden School, University of Virginia, April 2025

Nominated for the 2023 Outstanding Faculty Award, Darden School, University of Virginia, April 2023

Establishment of the “Yiorgos Allayannis Distinguished Professorship Chair” through the Sands Professorship Fund; one of four named Professorships in honor of Darden Professors with a legacy of exceptional teaching and commitment to the School, May 2019

2018 Multiyear Course Materials Publication Award, Darden School, University of Virginia, May 2019

2018 Faculty Partnership Award, Alumni Engagement Office, Darden School, University of Virginia, May 2019

Outstanding Faculty Award, Darden School, University of Virginia, April 2017

Elected Member, University Academy of Teaching, University of Virginia, 2014 -2018

“In recognition of long-term commitment to –and remarkable skill in- helping others teach well, and in honor of exemplary teaching expertise”

Winner (with Pedro Matos and Richard B. Evans), Wells Fargo Award for Excellence in Course Material Development –*Case Series*, (includes the case “*The Market for Gold: SPDR Gold Shares and Beyond*”, with Pedro Matos, 2012, UVA-F-1685), Darden School, University of Virginia, April 2014

Winner, The Case Centre Awards 2014, for a case in Finance, Accounting, and Control, for the case “*Deutsche Bank and the Road to Basel III*”, with Gerry Yemen, Andy Wicks, and Matthew Dougherty, March 2014

Outstanding Faculty Award, Darden School, University of Virginia, April 2012

Elected Faculty Marshal, Class of 2012, Darden School, University of Virginia, April 2012

Nominated for the 2012 VA SCHEV Outstanding Faculty Award, Fall 2011

University of Virginia Alumni Association Distinguished Professor Award, University of Virginia, April 2011
“In recognition for your excellence as a classroom teacher, your unusual concern for students and the significant contributions you have made to the life of the University”

Member, Editorial Board, *Journal of International Financial Management and Accounting*, January 2011-2022

Outstanding Faculty Award, Darden School, University of Virginia, April 2010

Elected Faculty Marshal, Class of 2010, Darden School, University of Virginia, April 2010

Visiting Fellow, Hicks, Muse, Tate, and Furst Center for Private Equity Finance, UT Austin, Nov 2-6, 2009
Outstanding Faculty Award, Darden School, University of Virginia, April 2009
Elected Faculty Marshal, Class of 2009, Darden School, University of Virginia, April 2009

Member, Editorial Review Board, *Journal of International Business Studies*, 2009-2013 and 2016-2019

Teaching Recognition Award, Darden School, University of Virginia, January 2008

Outstanding Faculty Award, Darden School, University of Virginia, May 2005
Elected Faculty Marshal, Class of 2005, Darden School, University of Virginia, May 2005

Member, Academic Advisory Board, *International Treasurer*, 2004-2005

Elected Faculty Marshal, Class of 2004, Darden School, University of Virginia, May 2004

Wachovia Award for Research Excellence for the paper entitled “*The Use of Foreign Currency Derivatives and Firm Market Value*”, published at the *Review of Financial Studies*, 2001 (with James Weston, Rice University), Darden School, University of Virginia, November 2002

Outstanding Faculty Award, Darden School, University of Virginia, May 2002
Elected Faculty Marshal, Class of 2002, Darden School, University of Virginia, May 2002
Outstanding Faculty recognition, Business Week Guide to the Best Business Schools, 2002

NYU Salomon Center Award for Excellence through research in finance, NYU, May 1997
Student-Teacher Award for Outstanding Teaching, Stern School of Business, August 1996
Academic Excellence Award for first rank, University of Massachusetts, MBA Class of 1990

JOURNAL PUBLICATIONS

Legal Effectiveness and External Capital: Evidence from Foreign Debt, with Greg Brown (UNC) and Leora Klapper (World Bank), 2025, *Journal of Economics and Business*, 134-135.

Discretionary Earnings Smoothing, Credit Quality, and Firm Value, with Paul Simko (UVA), 2022, *Journal of Banking and Finance* 140.

The Use of Foreign Currency Derivatives, Corporate Governance, and Firm Value around the World, with Ugur Lel (Virginia Tech) and Darius Miller (SMU), 2012, *Journal of International Economics* 87, pp. 65-79

Do Investors Value Smooth Performance? with Brian Rountree (Rice) and James Weston (Rice), *Journal of Financial Economics* 90 (2008), pp. 237-251.

The Impact of Negative Cash Flow and Influential Observations on Investment-Cash Flow Sensitivity Estimates, with Abon Mozumdar, (Virginia Tech), *Journal of Banking and Finance* 28 (2004) pp. 901-930.

Capital Structure and Financial Risk: Evidence from Foreign Debt Use in East Asia, with Gregory W. Brown (UNC) and Leora Klapper (World Bank), *Journal of Finance*, December 2003, 58, 6, pp. 2667-2709.

Exchange-Rate Hedging: Financial vs. Operational Strategies, with Jane Ihrig (Federal Reserve Board) and James Weston (Rice), *American Economic Review Papers & Proceedings*, 91 (2) 2001, pp. 391-395.

Exchange Rate Exposure, Hedging, and the Use of Foreign Currency Derivatives, with Eli Ofek (NYU), *Journal of International Money and Finance*, 20 (2001), pp. 273-296.

Exposure and Markups, with Jane Ihrig (Federal Reserve Board), *The Review of Financial Studies* Fall 2001 Vol. 14, No. 3, pp. 805-835.

The Use of Foreign Currency Derivatives and Firm Market Value, with James Weston (Rice), *The Review of Financial Studies* Spring 2001 Vol. 14, No. 1, pp. 243-276.
Abstracted at *The CFA Digest*, August 2001, Vol. 31, No. 3.

OTHER PUBLICATIONS

Blog, “International Financial Impacts of Russia’s War in Ukraine”, Miller Center, UVA, May 2022

2007: The Year Ahead, Citigroup Corporate and Investment Banking, Financial Strategy Group, (co-authored with members of the group), January 2007.

Pruning for Growth: Why Divestitures Create Value in the Financial Services Sector, with Anil Shivdasani, Citigroup Corporate and Investment Banking, Financial Strategy Group, November 2006.

A New Era of Energy Prices: Challenges and Opportunities, with Marc Zenner and Gavriel Kimyagarov, Citigroup Corporate and Investment Banking, Financial Strategy Group, June 2006.

Creating Value by Hedging Risk in the Emerging Markets: New Challenges, More Tools, with Carsten Stendevad, Gavriel Kimyagarov, and Michael Simonetti, Financial Strategy Group, March 2006.

Hot Topics 2006, Citigroup Corporate and Investment Banking, Financial Strategy Group, (co-authored with members of the group), January 2006.

Exchange Rate Exposure Revisited, *Essays in honor of Professor A. Panayotopoulos*, University of Piraeus, pp. 109-142, 2006.

The Impact of the Asian Financial Crisis on U.S. Multinationals, with James Weston (Rice), in *Global Risk Management: Financial and Insurance Strategies*, edited by J.J. Choi and M. Powers, International Finance Review, volume 3, 2002, pp. 117-130, JAI Elsevier Science.

The Use of Foreign Currency Derivatives and Industry Structure, with James Weston (Rice), in *Corporate Risk: Strategies and Management*, edited by G. Brown and D. Chew, Risk Books, pp. 329-338, 1999.

A Comment on: Corporate Hedging: The Relevance of Contract Specifications and Banking Relationships, by I. Cooper and A. Mello, *European Finance Review*, Vol. 2, No. 2 pp. 225-228, 1999.

WORK IN PROGRESS

The Growth and Volatility Tradeoff, with Paul Simko (Darden)

PERMANENT WORKING PAPERS

Financial Policies and Hedging, with Michael Schill (Darden), 2016

KEYNOTE SPEECH

“Corporate Risk Management: What do we know?”

20th International Conference on Macroeconomic Analysis and International Finance, Crete, May 26-28, 2016

PRESENTATIONS AT PROFESSIONAL MEETINGS

American Finance Association, Washington D.C. 1995, New Orleans 1997, 2001

Western Finance Association, Sunriver 1996, San Diego 1997, Monterrey 1998, Tucson 2001

European Finance Association, Brussels 1994, Milan 1995, Oslo 1996, Helsinki 1999

European Financial Management Association, Lisbon 1998, Athens 2000

Georgia Tech International Finance Conference, Atlanta, GA, 1997, 1998, 1999, 2000, 2004, 2005

DISCUSSIONS AT PROFESSIONAL MEETINGS

American Finance Association, Chicago 1998, Atlanta 2002, San Diego 2004, Atlanta 2010
Western Finance Association, San Diego 1997, Sun Valley 2000, Los Cabos 2003
European Finance Association, Copenhagen 1993, Brussels 1994, Milan 1995, Oslo 1996, Helsinki 1999, Athens 2008
European Financial Management Association, Lisbon 1998, Athens 2000
Georgia Tech International Finance Conference, Atlanta, GA, 1997, 1998, 2001, 2002, 2003
UNC-Duke Corporate Finance Conference, 2004
FEA-Texas Austin, 2008
Northern Finance Association, Charlevoix 2018

SESSION CHAIR AT PROFESSIONAL MEETINGS

European Financial Management Association, Lisbon 1998, Athens 2000
European Finance Association, Helsinki 1999
Georgia Tech International Finance Conference, Atlanta, GA, 2002, 2004
Paris Spring Corporate Finance Conference, Paris, May 2009, May 2010
Northern Finance Association, Charlevoix, September 2018, Vancouver, September 2019

SEMINAR PRESENTATIONS

Boston University (1995), Texas A&M (1996), Alberta (1996), UVA (1996), Georgia (1996), HKUST (1996), KU Leuven (1997), ESSEC (1997), Lancaster (1997), Tilburg (1997), Virginia Tech (1997), Georgetown (1999), UNC-Chapel Hill (2000), The World Bank (2000), Rice University (2000), Western Ontario (2001), Maastricht (2001), INSEAD (2001), American University (2002), McGill (2003), Utah (2003), Amsterdam (2003), Washington University-St Louis (2003), Norwegian School of Management (2003), Stockholm School of Economics (2003), Arizona (2004), Oklahoma (2004), Cattolica (2005), ISCTE (2005), Federal Reserve Board (2009), Oxford (2010), UNC-Chapel Hill (2011)

REFEREEING SERVICES

Journal of Finance, *The Review of Financial Studies*, *Journal of Financial Economics*, *American Economic Review*, *Journal of Financial and Quantitative Analysis*, *Journal of Business*, *Journal of Banking and Finance*, *Journal of International Economics*, *Journal of International Money and Finance*, *Financial Management*, *Journal of International Business Studies*, *Management Science*, *Real Estate Economics*, *Journal of Financial Intermediation*, *Journal of Corporate Finance*, *Pacific Basin Finance Journal*, *European Finance Review*, *European Financial Management*, *Journal of International Financial Management and Accounting*, *International Finance*, *Journal of Financial Services Research*

OTHER PRESENTATIONS

Panelist, “Challenges to U.S. Economic and Financial Statecraft in Historical Perspective”, 2025 William and Carol Stevenson Conference, Miller Center, UVA, February 2025

Panelist, “Policy Priorities for the New Administration”, 2025 William and Carol Stevenson Conference, Miller Center, UVA, February 2025

Participant, “War Room – Ukraine”, Miller Center Thursday Zoom Meetings, Miller Center/UVA Faculty, 2022-present

Participant, “The price of aggression: Russia’s war in Ukraine-Implications for the Global Economy”, 2022 Ambassador William C. Battle Symposium on American Diplomacy, Miller Center, UVA, November 2022

Panelist, “Russia’s War in Ukraine: Are we headed for a global financial crisis?”, Miller Center, Online, UVA, May 2022

Panelist, “Commerce, Security, and Global (Dis) Order”, Presidential Ideas Festival 2019, Miller Center, University of Virginia, Charlottesville, VA, May 2019

Panelist, “How Cryptocurrency and Blockchain impact Democracy”, Miller Center, University of Virginia, Charlottesville, VA, October 2018

Panelist, Great Issues: “Greece and the Eurozone Crisis: Averted or Crash Test Dummies?” Miller Center, University of Virginia, Charlottesville, VA, September 2015

Panelist, “Emerging Markets at the Crossroads: Current Challenges and Future Prospects”, CIBER, Robert H. Smith School of Business, University of Maryland, Washington DC, April 2013

Panelist, “The State of Banking and Finance in Emerging Markets”, CIBER, Robert H. Smith School of Business, University of Maryland, Washington DC, April 2011

Speaker, “Funding Growth in Emerging Markets” and panelist on Emerging Markets Corporate Finance Issues, Forum for Corporate Finance, New York, November 2010

Speaker, “The Credit Crisis, Capital and the Failure of Risk Management”, VALCON09, American Bankruptcy Institute, Las Vegas, February 25-27, 2009

Panelist, “Managing Political Risk”, Conference on Managing in a Global Era, Harvard Business School, June 17-18 2008

Panelist, Symposium on “The Competitive Edge: Is the U.S. Losing Ground in the Capital Markets?” Virginia Law and Business Review, February 2008

CASE STUDIES AND TEACHING NOTES

FINANCIAL INSTITUTIONS & FINTECH

FundingPartner: Navigating the Nordic Crowdfunding Market, with Ian Appel and Aldo Sesia, 2024, UVA-F-2087

Christie’s: The Art of Lending, with Aldo Sesia, 2024, UVA-F-2065
and accompanying Teaching Note, 2024, UVA-F-2065

The End of Credit Suisse, with Boban Markovic and Gerry Yemen, 2023, UVA-F-2064
and accompanying Teaching Note, 2023, UVA-F-2064

The Sudden Implosion of Silicon Valley Bank, with Aldo Sesia, 2023, UVA-F-2061
and accompanying Teaching Note, 2023, UVA-F-2061

Crypto Winter Buries Celsius Network and Batters DeFi, with Aldo Sesia, 2023, UVA-F-2027
and accompanying Teaching Note, 2023, UVA-F-2027TN

Climate Risk and Banking: Citi’s Net-Zero Future, with Aldo Sesia, 2022, UVA-F-2024
and accompanying Teaching Note, 2022, UVA-F-2024TN

A Banker’s Story (A), with Gerry Yemen, 2022, UVA-F-2018
A Banker’s Story (B), with Gerry Yemen, 2022, UVA-F-2019
and accompanying Teaching Note, 2022, UVA-F-2019TN

Comerica Inc: The Pandemic and its Value Implications, with Aldo Sesia, 2022, UVA-F-1997
and accompanying Teaching Note, 2022, UVA-F-1997TN

Cyberattack on Abank, with Anton Korinek, 2022, UVA-F-1979
and accompanying Teaching Note, 2022, UVA-F-1979TN

MetLife meets Insurtech App to App, with Aaron Fernstrom and Paul Holtz, 2020,
UVA-F-1947
and accompanying Teaching Note, 2020, UVA-F-1947TN

Deutsche Bank Restart: Goodbye Goldman Sachs of Europe? With Gerry Yemen and Paul Holtz, 2020,
UVA-F-1934
and accompanying Teaching Note, 2020, UVA-F-1934TN

Invesco Ltd.: Asset Management in Transition, with Aaron Fernstrom, 2018, UVA-F-1856
and accompanying Teaching Note, UVA-F-1856TN

Safaricom 2018: The Emerging-Markets Payments Battle, with Jenny Craddock, 2018, UVA-F-1843
and accompanying Teaching Note, UVA-F-1843TN

Fintech, Payments Innovation, and the Acquisition of Worldpay, with David Lane and Gerry Yemen, 2018,
UVA-F-1829 and accompanying Teaching Note, UVA-F-1829TN

Bond Buyback at Deutsche Bank, with Graham Wells and Gerry Yemen, 2017, UVA-F-1790
and accompanying Teaching Note, UVA-F-1790TN

Cutting through the Fog: Finding a Future with Fintech, with Kayla Cartwright, 2016, UVA-F-1767
and accompanying Teaching Note, UVA-F-1767TN

GE and the Shadow Banking Landscape, with Jeffrey Allen, 2016, UVA-F-1761
and accompanying Teaching Note, UVA-F-1761TN

Deutsche Bank and the Road to Basel III, with Matthew Dougherty, Gerry Yemen and Andrew Wicks, 2013,
UVA-F-1695
Winner, The Case Centre Awards 2014, for a case in Finance, Accounting, and Control
and accompanying Teaching Note, 2013, UVA-F-1695TN

JPMorgan and the Dodd-Frank Act, with Adam Risell, 2011, UVA-F-1654
and accompanying Teaching Note, 2011, UVA-F-1654TN

Comerica Incorporated: The Valuation Dilemma, with Baijnath Ramraika, 2009, UVA-F-1581
and accompanying Teaching Note, with Baijnath Ramraika, 2009, UVA-F-1581TN

SunTrust Acquisition of National Commerce, supervised Andrew Shapiro, 2008, UVA-F-1554
and accompanying Teaching Note, supervised Andrew Shapiro, 2008, UVA-F-1554TN

New Leaders of Financial Giants: The Cases of Vikram Pandit (Citi) and John Thain (Merrill Lynch), 2008,
UVA-F-1551 and accompanying Teaching Note, 2008, UVA-F-1551TN

Risk Exposure and Risk Management at Korea First Bank, 2004, UVA-F-1386
and accompanying Teaching Note, 2008, UVA-F-1386TN

CAPITAL MARKETS

Structuring Private Asset-Backed Debt, with Sumit Malhotra and Alankrit Varma, 2025, UVA-F-2115 and accompanying Teaching Note, with Sumit Malhotra and Alankrit Varma, 2025, UVA-F-2115TN

Investment Decisions: Geopolitical Risks Face Off, with Aldo Sesia, 2025, UVA-F- 2110 and accompanying Teaching Note, with Aldo Sesia, 2025, UVA-F-2110TN

Private Debt and a University's Endowment Portfolio Decision, with Michael Anselmo, 2025, UVA-F-2108 and accompanying Teaching Note, with Michael Anselmo, 2025, UVA-F-2108TN

Bitcoin 2023: Keep "Hodling"?, with Ian Appel, 2023, UVA-F-2048 and accompanying Teaching Note, with Ian Appel, 2023, UVA-F-2048

De-SPACing: Tattooed Chef Inc., with Aldo Sesia, 2021, UVA-F-1996 and accompanying Teaching Note, 2021, UVA-F-1996TN

Business and Markets: The Coronavirus-Ticker, with Aldo Sesia, 2020, UVA-F-1972 and accompanying Teaching Note, 2021, UVA-F-1972TN

Bitcoin: Investment or Illusion? with Aaron Fernstrom, 2017, UVA-F-1819 and accompanying Teaching Note, 2017, UVA-F-1819TN

The Brexit Unknown-Britain's Boom or Bust?, with Jenny Craddock, 2017, UVA-F-1780 and accompanying Teaching Note, 2017, UVA-F-1780TN

The Market for Gold: SPDR Gold Shares and Beyond, with Pedro Matos, 2012, UVA-F-1685
Winner (with Pedro Matos and Richard B. Evans), Wells Fargo Award for Excellence in Course Material Development –Case Series, Darden School, University of Virginia, April 2014
and accompanying Teaching Note, 2013, UVA-F-1685TN

The Euro Zone and the Sovereign Debt Crisis, with A. Risell, 2011, UVA-F-1649 and accompanying Teaching Note, 2011, UVA-F-1649TN

The Weekend that Changed Wall Street, with Christopher Brandriff, 2009, UVA-F-1587 and accompanying Teaching Note, with Christopher Brandriff, 2009, UVA-F-1587TN

The Financial Crisis of 2007-2009: The Road to Systemic Risk, 2009, UVA-F-1590 and accompanying Teaching Note, 2009, UVA-F-1590TN

CO2 Australia-The Case for Carbon Credits, with Susheel Tenguria, 2009, UVA-F-1585 and accompanying Teaching Note, 2009, UVA-F-1585TN

The Case of Sovereign Wealth Funds: A New (Old) Force in the Capital Markets, supervised Rachel Loeffler, 2008, UVA-F-1564, and accompanying Teaching Note, 2008, UVA-F-1564TN

Warren E. Buffett, 2008, UVA-F-1550 and accompanying Teaching Note, 2008, UVA-F-1550TN

MERGERS AND ACQUISITIONS

Capital One's Acquisition of Discover Financial Services, with Anubhav Agarwal and Aldo Sesia, 2025, UVA-F-2101 and accompanying Teaching Note, 2025, UVA-F-2101TN

INTERNATIONAL CORPORATE FINANCE

Aston Martin: The Crossover Conundrum, with Jenny Craddock, Jay Bourgeois, Morela Hernandez, and Luca Cian, 2017, UVA-S-0298

and accompanying Teaching Notes, 2018, UVA-S-0298TN1, UVA-S-0298TN2 and UVA-S-0298TN3

AES Tiete: Expansion Plant in Brazil, with Roberson Oliveira and Gerry Yemen, 2015, UVA-F-1732

and accompanying Teaching Note (also with Agostini Filho R), 2015, UVA-F-1732TN

Futebol: The Beautiful Game? With Ryan Yemen, and Peter Rodriguez, 2015, UVA-GEM-0138

This Bud's for Who? The Battle for Anheuser-Busch, with Luke Wilmshurst, Mary English, Gerry Yemen and Paul Voorhees, 2014, UVA-F-1717

and accompanying Teaching Note, 2015, UVA-F-1717TN

Taking a Mexican Company Global-The CEMEX Way, with Gerry Yemen and S. Venkataraman, 2011, UVA-S-0194

and accompanying Teaching Note, 2014, UVA-S-0194TN

Ben & Jerry's Homemade: The Unilever Scoop, with M. Schill and G. Yemen, 2011, UVA-F-1656

Athens Ring Road (Attiki Odos), with Ken Eades and Minas Terlidis, 2008, UVA-F-1576

and accompanying Teaching Note, with Ken Eades and Minas Terlidis, 2008, UVA-F-1576TN

PORTFOLIO/INVESTMENTS

Ito's Delight, with Ken Eades, 2001, UVA-F-1333

and accompanying Teaching Note, with Ken Eades, 2001, UVA-F-1333TN

Ito's Dilemma, Teaching Note, with Ken Eades, 2001, UVA-F-1283TN

Day-Trading at Valhalla Partners, LLC, Teaching Note, 2001, UVA-F-1259TN

Markov's Trilemma, 2001, UVA-F-1341

and accompanying Teaching Note, 2001, UVA-F-1341TN

The Dynamis Energy Hedge Fund, supervised Alec Bocoock (with Mark Eaker), 1998, UVA-F-1337

and accompanying Teaching Note, 2001, UVA-F-1337TN

GMO: The Value versus Growth Dilemma, supervised William Barton, 2001, UVA-F-1328,

and accompanying Teaching Note, 2001, UVA-F-1328TN

Zeus Asset Management Inc., 1999, UVA-F-1232,

and accompanying Teaching Note, 1998, UVA-F-1232TN

Jeanne Mockard at Putnam Investments, with Robert Bruner, 1997, UVA-F-1174

and accompanying Teaching Note, with Robert Bruner, 1997, UVA-F-1174TN

TECHNICAL NOTES

Private Debt: An Introduction, with Michael Anselmo, 2025, UVA-F-2107

Asset-Backed Securities, with Sumit Malhotra and Alankrit Varma, 2025, UVA-F-2116

Buy Now, Pay Later: Disrupting Traditional Consumer Credit, with Sumit Malhotra and Alankrit Varma, 2024, UVA-F-2091

A Global Fintech Overview, with Joseph Becker, 2019, UVA-F-1860

An Introduction to Blockchain, with Aaron Fernstrom, 2017, UVA-F-1810

The Dodd-Frank Act and its Impact, with Adam Risell, 2011, UVA-F-1655

Carbon Credit Markets, with Susheel Tenguria and Matthew Taylor, 2009, UVA-F-1583

Bank Valuation Issues, with Baijnath Ramraika, 2009, UVA-F-1582

Bank Capital Structure: A Primer, supervised Andrew Shapiro, 2008, UVA-F-1555

WORK IN PROGRESS

A Crypto-Exchange rises abroad, with Ian Appel and Aldo Sesia, 2026

Impact Investing: The case of Acumen, with Lauren Kaufmann and Aldo Sesia, 2026

The Battle for Warner Brother Discover, with Rohan Kapoor, 2026

SERVICE-DARDEN/UVA

Faculty Lead, UVA Cavalier Alumni Travel, Italy, 2025

Member, UVA Teaching Awards committee, 2025-present

Member, Faculty Forward Advancement Initiative, 2023-present

Member, Darden Jefferson Fellowship Selection Committee, 2008-2013, and 2023-present

Member, Executive Education Policy Committee (EEPC), Spring 2018-present

Member, Alumni Board, Darden School, Fall 2009-present

Member, Organizing Committee, *UVIC Conference*, 2010-2025

Member, Sarah Hollins Staff Excellence Award, 2024

Co-chair, Mission Statement Review Committee, Fall 2018-Spring 2019

Member, UVA Teaching Awards Review Committee, Spring 2016

Chair, GEMBA Program Committee, Fall 2012 - 2017

Member, MBA Strategy Committee, Fall 2012 – 2017

Member, GEMBA Scholarship Committee, Fall 2012 - 2015

Member, Review Group, Darden Mission Statement, 2012

Member, UVA Search Committee for Vice Provost for Global Affairs, 2012

Member, GEMBA Program Committee, Fall 2011-Fall 2012

Member, GEMBA Design and Implementation team, 2010-2011

Member, Task Force on Sustainability Curriculum, Fall 2008-Fall 2013

Member, Careers Group, Program Concept Team, Darden School, 2009

Member, MBA Policy Committee, Fall 2000-Spring 2005

Faculty Adviser, Darden Capital Management (DCM), Fall 2000-2005

Faculty Head, GBE Argentina (Buenos Aires), Spring 2005

Finance Seminar Coordinator, Fall 1998-Spring 2004

Member, First Year MBA Committee, 2002-2003 and 2004-2005

Section Head, Sections D and IV, 2002-2003

Member, International Advisory Board, Darden School, 2000-2001

Member, Committee on Admission Scholarship and Career Services (COASCS), 1997-1999

Member, MASTERCARD International Scholarship selection committee, Spring 1998

SERVICE-PROFESSION

Member, Advisory Board, *Journal of International Financial Management and Accounting*, 2023-present
Member, Editorial Board, *Journal of International Financial Management and Accounting*, January 2011-2022
Member, Editorial Review Board, *Journal of International Business Studies*, 2009-2013 and 2016-2019
Program Committee, WFA 2004-2005, 2008-2012; EFA 2008, 2011; FMA 2003 and 2010-2011
Program Committee, First Paris Spring Corporate Finance Conference, Paris, May 2009
Chair, PRMIA Best Paper Award in Risk Management, 2008 FMA Conference, Dallas, TX, Oct 2008
Organizing Committee, International Finance Conference, Darden School, 2011
Program Committee, International Finance Conference, Darden School, 2003-2005, 2007-2010
Member, Academic Advisory Board, *International Treasurer*, Spring 2004-Spring 2005

PH.D THESIS COMMITTEE (SELECTED)

Ugur Lel (Indiana), 2006 – First Placement: Federal Reserve Board

James P. Weston (UVA), 2000 – First Placement: Rice University

CONSULTING AND OTHER TEACHING ACTIVITIES

Taught a case for the Secretary of Defense Executive Fellows Program, July 2022

Conducted case discussions on Private Equity, Infrastructure, Sovereign Wealth Funds, Euro-zone Debt Crisis, Fundamental Indexing, Gold ETFs, Global Banking and Regulatory Impact, Pension Fund Investing in Hedge Funds, Chinese Capital Markets, Brexit and Bitcoin, Asset Management; *Financial Analysts Program, CFA Institute*, July 2008, 2009, 2010, 2011, 2012, 2013, 2014, 2015, 2016, 2017, 2018 and 2019

Designed and taught a course on Global Capital Markets, Full-Time and Professional MBA, *ALBA Graduate Business School*, Athens, Greece, May-June 2008, 2009, 2010, 2012, 2013, 2014, 2015, 2016 and 2017

Taught the International Finance segment of the Corporate and International Finance course, Executive MBA, *ALBA Graduate Business School*, Athens, Greece, November 2015 and July 2017

Taught at Latin American Management Seminar (*LAMS*), Cartagena, Colombia, 2012, 2013

Taught at *INALDE*, Bogota, Colombia, 2012, 2013

Taught Bank Valuation, 2008, 2009 and 2010 Analyst Training Program in Banking and Insurance, *SNL Center for Financial Education*, August 2008, 2009, and 2010

A study on Risk Management for the Pharma Industry; sponsored by *KPMG* (with SP Kothari (MIT) and Wayne Guay (Wharton)), 2004-2005

Designed and taught a 3-day Corporate Finance executive program for senior managers, *IEDC-Bled School of Management*, Bled, Slovenia, June 2004 and February 2005

Taught in Risk Management Workshop for Regulators-Assessing, Managing, and Supervising Financial Risk, *World Bank*, Washington DC, Spring 2002, Spring 2003, and Spring 2004