

JUSTIN J. HOPKINS

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RESEARCH

Research Overview

My research examines how accounting information both influences and is influenced by legal and regulatory institutions, and how it structures relationships among directors, managers, and capital providers.

Peer Reviewed Publications

“The Rise of US-Listed VIEs from China: Balancing State Control and Access to Foreign Capital” with M. Lang and D. Zhao. 2022. *Journal of Financial Reporting* 7(2): 105-130.

“Career Concerns for Revealing Misreporting” with Q. Curtis. 2021. *Review of Accounting Studies*.

Curtis, Quinn, Dain Donelson, and Justin Hopkins. 2018. “Revealing Corporate Financial Misreporting.” *Contemporary Accounting Research*, 36(3): 1337-1372.

Hopkins, Justin. 2018. “Do Security Class Actions Deter Misreporting?” *Contemporary Accounting Research*, 35(4): 2030-2057.

Donelson, Dain, Justin Hopkins, and Christopher Yust. 2018. “The Costs of Disclosure Regulation: Evidence from D&O Insurance and Nonmeritorious Securities Litigation.” *Review of Accounting Studies*, 23(2): 528-588.

Donelson, Dain, and Justin Hopkins. 2016. “Large Market Declines and Securities Litigation: Implications for Disclosing Adverse Earnings News.” *Management Science*, 62(11): 3183-3198.

Donelson, Dain, Justin Hopkins, and Christopher Yust. 2015. “The Role of Directors’ and Officers’ Insurance in Securities Fraud Class Action Settlements.” *Journal of Law and Economics*, 58: 747-778.

Hopkins, Justin, Edward Maydew, and Mohan Venkatachalam. 2015. “Corporate General Counsel and Financial Reporting Quality.” *Management Science*, 61(1): 129-145.

Other Publications

A. Hayashi and J. Hopkins. 2023. “The Charitable Tax Deduction and Civic Engagement”. *University of Illinois Law Review* (4): 1179-1234.

A Charitable-Giving Tax Credit Could Shift the Balance of Philanthropic Power Away From the Wealthy. Op-ed submission to the Chronicle of Philanthropy. February 23, 2022.

Working Papers

“Independent or Informed: The effects of combining the roles of Corporate Secretary and General Counsel on financial misconduct” with JK Aier, Y. Chen, and S. Shirley. *Under review (FT Journal)*

“Are the scales of justice tipped? Criminal penalties for corporate executives” with D. Donelson and A. Tillet. *Accepted for presentation at the 2026 FARS Midyear Meeting; targeted for FT submission*

“Does the Media Deter Misconduct?” with D. Donelson. *Preparing for submission (FT Journal)*

“Trust in the Boardroom: A survey” with A. Call, M. Sethuraman and T. Steffen. *Developing survey instrument*

ACADEMIC APPOINTMENTS AND EDUCATION

Darden Graduate School of Business at the University of Virginia

J. Harvie Wilkinson Jr. Associate Professor of Business Administration (2021-Current)

Associate Professor of Business Administration, 2019 – 2021

Assistant Professor of Business Administration, 2012 – 2019

University of North Carolina at Chapel Hill

Ph.D. in Business Administration, 2008-2012

Montana State University

M.S. Accounting, 1999-2000

B.S. in Business Administration, Accounting Concentration, 1995-1999

TEACHING

I teach core and elective accounting courses across the Full-Time MBA, Part-Time MBA, Executive MBA, Executive Education, and UVA Law School programs. I consistently receive high evaluations, including recognition from the Dean’s Office for top-decile teaching performance.

Darden Graduate Business School at the University of Virginia

Accounting for Managers (2012-2016, 2019-current)

Deliver financial and/or managerial core curriculum in the Full-time, Part-time or Executive MBA program.

3-year average instructor rating: 4.8/5.0

Financial Reporting (2013-current)

Design and deliver two/three sections of an elective in the full-time MBA program.

3-year average instructor rating: 4.9/5.0

Accounting: Understanding and Analyzing Financial Statements (2020-2023)

Designed and delivered one section of an elective at the UVA Law School

Financial Statement Analysis (2012)

Designed and delivered one section of an elective in the full-time MBA program.

Financial Management for Nonfinancial Managers (2017-2019)

Deliver three sessions in an open enrollment, executive education program twice yearly.

International Foodservice Distributors Association Executive Development Program (2018-current)

Delivered two sessions in a custom enrollment, executive education program.

University of North Carolina at Chapel Hill

Instructor, Masters of Accounting Program (Domestic Immersion Elective); Guest Lecturer, Kenan-Flagler School of Business and Eshelman School of Pharmacy.

TEACHING MATERIALS

I have developed a portfolio of teaching materials addressing financial reporting, financial statement analysis and governance emphasizing institutionally rich settings.

Governance

How much is too much? Elon Musk's compensation at Tesla with T. Adkins case (UVA-C-2505, 2025), teaching note (C-2505TN)

World Wrestling Entertainment, Inc.: Governance of a Family Business. (UVA-C-2444, 2020)

Facebook, Inc.: A Look at Corporate Governance, with L. Lynch case (UVA-C-2411, 2018), teaching note (UVA-C-2411TN, 2018) and PowerPoint supplement (UVA-C-2411TNP, 2018)

Correcting Sight and Correcting Accounting at LCA-Vision Inc. case (UVA-C-2413, 2018) and teaching note (UVA-C-2413TN, 2018)

HP and Autonomy: Who's Accountable? with G. Yemen case (UVA-C-2408, 2018) and teaching note (UVA-C-2408TN, 2018)

Financial Reporting

What's in a name? Classifying Securities at Silicon Valley Bank with Luann Lynch and Alejandro Quintero case (UVA-C-2470, 2024)

Accounting for Defined Benefit Pension Plans at Caperton Corporation with Richard Brownlee case (UVA-C-2375, 2018), teaching note (UVA-C-2375TN, 2018) and spreadsheet supplement (UVA-C-2375X, 2018)

BankAtlantic Bancorp Loan Sours: Provisioning for Loan Losses, with Martin King case (UVA-C-2392, 2018), Teaching Note (UVA-C-2392TN, 2018) and Spreadsheet Supplement, (UVA-C-2392X, 2018)

Target Data Breach: Accounting for Contingent Liabilities case (UVA-C-2390, 2017) and

teaching note (UVA-C-2390TN, 2017)

Pension Accounting at AT&T case (UVA-C-2391, 2018) teaching note (UVA-C-2391TN, 2018) and powerPoint supplement (UVA-C-2391TNP, 2018)

Financial Statement Analysis

Flying High at Alpha Airlines case (UVA-C-2479, 2024), teaching note (UVA-C-2479TN, 2024) and spreadsheet supplement (UVA-C-2479X, 2024)

Understanding the Statement of Cash Flows: Three Illustrative Examples with Mahesh Dadlani case (UVA-C-2451, 2021) and teaching note (UVA-C-2451TN, 2021)

Accounting for Income Taxes at Apple Inc. case (UVA-C-2389, 2018) and teaching note (UVA-C-2389TN, 2018)

Technical Notes

A Note on Leases, technical note (UVA-C-2439, 2020)

Accounting guidance for stock awards with T. Adkins, technical note (UVA-C-2514, 2025)

Using the SEC's EDGAR Portal with Andy Chen (UVA-C-2395, 2017)

SERVICE

Service to Darden School of Business

Chair, Academic Standards Committee (2023-present), Member (2015-2023): Oversight of academic standing, dismissal policy, and student appeals.

Chair, Accounting Faculty Recruiting Committee (2021-2023)

Faculty Recruiting Committee (Accounting: 2017, 2024; Ethics: 2025)

Faculty Advisor JD/MBA Program (2019-present)

Faculty Advisor Darden Christian Fellowship (2019-present)

Batten Public Sector Initiative Member (2021-present)

Darden Days Speaker to prospective students, (2014-2017)

Conference Planning

- Darden Accounting Mini Conference (2014, 2017, 2019)
- UVA Corporate Compliance Roundtable (2018, 2019, 2023, 2024)
- UVA Corporate Governance Roundtable (2018)
- Darden-McIntire Joint Accounting Workshop (2016-present)
- Virginia Accounting Research Conference (2014-2017)

Service to Profession

Financial Accounting and Reporting Section Mentor (2026)

Secretary/Treasurer Financial Accounting and Reporting Section of the American Accounting Association (2021-2023)

Securities Regulation, Enforcement, and Litigation Track Chair, Financial Accounting and

Reporting Section Midyear Meeting (2021)

Ad Hoc Reviewer: Peer Reviewed Journals

Accounting Horizons; Accounting Organizations and Society; Auditing: A Journal of Practice and Theory; Contemporary Accounting Research; European Accounting Review; Journal of Accounting and Economics; Journal of Business, Finance and Accounting; Journal of Law and Economics; Management Science; Production and Operations Management; Review of Accounting Studies; Review of Corporate Finance Studies, Review of Financial Studies; The Accounting Review; Transactions on Engineering Management

Ad Hoc Reviewer: Other

Research Grants Council of Hong Kong, Conference on Financial Economics and Accounting, American Accounting Association Annual Meeting, Financial Accounting and Reporting Section Annual Meeting

WORKSHOP AND CONFERENCE PRESENTATIONS

Workshop Invitations

Chinese University of Hong Kong Business School (2016)
Darden School of Business, University of Virginia (2012)
Foster School of Business, University of Washington (2017)
Harvard Business School, Harvard University (2018)
Hong Kong U. of Science and Technology School of Business and Management (2016, 2021)
Jesse H. Jones School of Business, Rice University (2012)
Mason School of Business, College of William and Mary (2016)
Max M. Fisher College of Business, The Ohio State University (2012)
McDonough School of Business, Georgetown University (2014, 2018)
Neeley School of Business, Texas Christian University (2013)
New York University, Stern School of Business (2012)
R. H. Smith School of Business, University of Maryland (2016)
Robert J. Trulaske, Sr. College of Business, University of Missouri (2012)
Simon School of Business, University of Rochester (2012)
The Securities and Exchange Commission (2016, 2018)
The Wharton School, University of Pennsylvania (2014)
Tuck School of Business, Dartmouth College (2012)
University of North Carolina at Charlotte (2021)
University of Wisconsin-Madison Wisconsin School of Business (2012)

Conference Presentations

University of North Carolina PhD Alumni Conference (2017)
The Utah Winter Accounting Conference (2016)
Darden School of Business Spring Accounting Camp (2014, 2016)
American Accounting Association Annual Meeting (2015)
Financial Accounting and Reporting Section Annual Meeting (2015, 2019-cancelled, 2022)
Virginia Accounting Research Conference (2013)
Conference on Financial Economics and Accounting, University of North Carolina Chapel Hill, Discussant (2013)
American Accounting Association Annual Meeting (2013)
Conference on Empirical Legal Studies, Northwestern University School of Law (2011)
Conference on Financial Economics and Accounting, Indiana University, Discussant (2011)

Invited Conference Participation

Information, Markets and Organizations at Harvard Business School (2018)
Nicholas Dopuch Accounting Conference at Washington University (2018)
George Washington University Cherry Blossom Conference (2018)
Review of Accounting Studies Annual Conference (2017)
Utah Winter Accounting Conference (2015-2017)
Colorado Summer Accounting Research Conference (2017, 2018)
University of Minnesota Empirical Research Conference (2016-Current)
University of Illinois at Chicago Accounting Research Conference (2017)
Virginia Accounting Research Conference (2014-2017)
PCAOB/JAR Conference (2016)
Southeast Summer Accounting Research Conference (2016, 2017)
American Accounting Association Annual Meeting (2013-2015)
Financial Accounting and Reporting Section Annual Meeting (2013, 2015)
University of North Carolina Tax Symposium (2008-2013, 2025)
Conference on Financial Economics and Accounting (2011, 2013)
University of North Carolina/Duke Invitational Conference (2008-2011, 2015, 2017, 2018)
Global Issues in Accounting (2009-2011, 2018)
Journal of Business Finance and Accounting Annual Conference (2010)
Journal of American Taxation Association Midyear Meeting (2009)
Conference on Empirical Legal Studies (2011)

AWARDS AND HONORS

Recognition from Dean's Office for top 10% in Teaching and Course Evaluations 2022-2023
Outstanding discussant, FARS annual meeting, 2019
Graduate Faculty Assistantship, University of North Carolina, 2008–2012
Dean's Award for Outstanding Undergraduate Student, Montana State University, 1999
Honor's Program Scholarship, Montana State University, 1996–1999
Graduated with academic distinction from the University Undergraduate Honor's Program, Montana State University, 1999

Beta Alpha Psi Scholarship, Montana State University, 1997–1999
Alumni Association Award, Montana State University, 1999
College of Business Excellence Award, Montana State University, 1998
Deloitte & Touche Accounting Scholarship, Montana State University, 1998

MEDIA/PRACTITIONER COVERAGE

Companies Achieve Better Legal Outcomes When CLO Is Corporate Secretary. Veta T. Richardson. Directorship Magazine, 2024.

Fresh Research Podcast. Discussed “The Charitable Tax Deduction and Civic Engagement” October 21, 2021.

Thewirechina.com. May 17, 2020. “China Bulls”.

Harvard Law School Forum on Corporate Governance and Financial Regulation. October 18, 2018. “Revealing Corporate Financial Misreporting”

Columbia Law School Blue Sky Blog on Corporations and the Capital Markets. “The Rise of US-Listed VIEs from China: Balancing State Control and Access to Foreign Capital”

Harvard Law School Forum on Corporate Governance and Financial Regulation. July 27, 2016. “Do Independent Directors Face Incentives to Monitor Executives?”

Columbia Law School Blue Sky Blog on Corporations and the Capital Markets. February 22, 2018. “The Costs and Benefits of Mandatory D&O Insurance Policy Disclosure”

Richmond Times-Dispatch. June 30, 2014. “Ruling on Contraceptives Deals Setback to Health Law.”

Richmond Times-Dispatch. June 21, 2014. “IRS Seeks to Get Information on Overseas Accounts.”

Financial Times: Agenda. May 27, 2014. “Could KBR’s Board Do More in Catching Accounting Errors?”

U.S. News & World Report. April 28, 2014. “Who Pays Higher Tax Rates: Corporations or Consumers?”

WalletHub.com. April 2014. “S&P 100 Tax Rate Report.”

PROFESSIONAL EXPERIENCE AND CERTIFICATIONS

BearingPoint, Washington, D.C.

Senior Consultant to the Department of Justice (2005 – 2009)

Ernst & Young LLP, Columbus, OH
Senior, Assurance Practice (2004 – 2005)

Peace Corps, Dominican Republic
Peace Corps Volunteer (2000 – 2002) and Volunteer Coordinator (2002 – 2003)

Certified Public Accountant (Inactive)
State of Ohio