



Hello from Darden,

Are you hiring or know somebody who is doing so? The Darden alumni below are seeking new roles. As you well know, Darden produces leaders who are well-rounded, collaborative and ready to make an impact. Please reach out to them directly.

Thank you for showing interest in the School's talent by registering for the [Darden Hiring Network](#).

Best wishes,

[The Armstrong Center for Alumni Career Services](#)
alumnicareerservices@darden.virginia.edu

+1-434-924-4876

Corinne Iannitto ('21): 2021 MSBA grad seeking a role in strategy, product marketing or merchandising, targeting retail (outdoor recreation preferred), eCommerce or digital marketing companies. Located in Denver (preferred hybrid or remote). 9+ years experience, most recently business insights manager, responsible for building reports and creating data insights that supported strategic growth initiatives.

Desired Industry: Retail (Outdoor Recreation, Home), eCommerce, Digital Marketing

Desired Function: Strategy, Merchandising, Product Marketing, Product Management

Desired Location: Denver, CO

LinkedIn: <https://www.linkedin.com/in/corinne-iannitto/>

Email Address: corinneiann@gmail.com

Todd Kelly ('86): With 20 years of strategic and hands-on experience designing, leading and growing successful omnichannel digital businesses for both established and formative brands, I possess the skills and leadership to drive superior business growth.

Desired Industry: eCommerce

Desired Function: Leadership role in managing an e-commerce business

Desired Location: Greater NYC and Remote

LinkedIn: <https://www.linkedin.com/in/toddjpkelly/>

Email Address: tjpk@mac.com

Angus MacIntyre ('21): I am an experienced strategy professional passionate about solving complex problems through cross-functional stakeholder alignment. I have an extensive background in strategy, private equity and program management across industries and am enthusiastic about building top-performing teams and winning cultures. I look forward to connecting with you!

Desired Industry: Sports, Media, Tech

Desired Function: Strategy, Business Development, Corporate Development

Desired Location: Washington, DC Metro

LinkedIn: <https://www.linkedin.com/in/alecangusmacintyre/>

Email Address: aamacintyre@gmail.com

Alexandra Medack ('20): With work experience in 10+ countries, I advise travel and transportation clients—from Fortune 100 companies to pre-IPO “unicorn” start-ups and investors—on go-to-market strategy, customer experience and business-building as a senior engagement manager at McKinsey & Company. I love leading teams, building deep relationships and tackling complex challenges.

Desired Industry:

Desired Function:

Desired Location: Washington, DC Metro/DMV area

LinkedIn: <https://www.linkedin.com/in/alexandramedack/>

Email Address: amedack@gmail.com

Scott Williams ('12): Marketing and product management executive seeking Director/VP role in greater Atlanta. Expertise in cross-functional leadership and revenue management. Passionate about solving complex problems and driving growth through strategic initiatives. Thrives in mid-sized companies, balancing strategic ideation with hands-on execution. Skilled in market sizing, customer segmentation and business process improvement.

Desired Industry: Open to New Sectors

Desired Function: Product Management, Marketing, Pricing Strategy, Revenue Management

Desired Location: Atlanta or Remote

LinkedIn: <https://www.linkedin.com/in/scott-taylor-williams/>

Email Address: scott.taylor.williams@gmail.com

Ian Terry ('06): Seasoned finance leader seeking Director/VP FP&A role in Seattle or remote. Expertise in building budgets, transforming financial processes, driving growth and building high-performing teams. Proven track record in public companies and start-ups, leveraging data-driven insights and predictive models to align budgets with strategic goals and foster impactful business partnerships.

Desired Industry: Technology

Desired Function: Director/VP FP&A

Desired Location: Seattle or Remote

LinkedIn: <https://www.linkedin.com/in/ianterry/>

Email Address: ianhterry@gmail.com

Katie Roche ('19): Experienced M&A professional, with prior roles in investment banking and in-house M&A at ABInBev. Katie was most recently an M&A Partner at McGill, a specialty risk insurance broker. Katie has a proven track record in managing complex transactions and driving strategic growth. Katie is seeking opportunities in M&A and PE.

Desired Industry: Finance

Desired Function: M&A

Desired Location: New York City

LinkedIn: <https://www.linkedin.com/in/rochek/>

Email Address: katie.c.roche@gmail.com

Elizabeth Kiernan ('24): Results-driven leader with a strong background in operational management, aviation, technical excellence and global collaboration. Known for her ability to thrive in complex environments, she drives impactful results and fosters team growth. Brings strategic vision, integrity and a passion for innovation to her next professional challenge.

Desired Industry:

Desired Function:

Desired Location: Washington, DC Metro

LinkedIn: <https://www.linkedin.com/in/beth-kiernan-277558251>

Email Address: sez9ys@darden.virginia.edu

Ande Jenkins ('06): Strategic sales/business development executive with demonstrated success growing revenue within tech-enabled/EdTech markets. Adept at building strategy aligning all market-facing functions. Draw on engineering background to bridge sales approach and technology guardrails. Committed to developing team culture that prioritizes collaboration and professional development. Passionate about growing companies that have lasting impact.

Desired Industry: EdTech/Education/Technology/Tech Enabled

Desired Function: Business Development/Sales/Strategic Partnerships/Business Strategy

Desired Location: Remote/Maryland/Washington, DC Metro/Virginia

LinkedIn: <https://www.linkedin.com/in/andejenkins>

Email Address: andejenkins@gmail.com

Frantz Jean-Baptiste ('14): I am a seasoned senior account executive with a background in fintech, financial services and business development. With a career spanning over two decades, consistently delivering high-impact solutions at the C-Suite level, I help drive significant growth and operational efficiency across diverse financial sectors.

Desired Industry:

Desired Function:

Desired Location: New York

LinkedIn: <https://www.linkedin.com/in/frantz-jeanbaptiste/>

Email Address: frantzjeanbaptiste@gmail.com

Angus Jackson ('24): A JD/MBA, Angus has experience in finance and law. He has held roles as an investment banking associate, in-house counsel, and corporate development in the life science industry. He has experience in mergers, acquisitions and strategic investments in the health care industry and as an associate in venture capital.

Desired Industry:

Desired Function: Corp Dev, Investing, Venture, PE, Transactional, Bus Dev, In-house Counsel

Desired Location: Washington, DC Metro, DMV, Baltimore

LinkedIn: <https://www.linkedin.com/in/angus-jackson>

Email Address: awjack01@icloud.com

Andrea Gyulai ('24): I'm a recent Darden grad with a background in startups, VC and impact investing, with extensive international experience having lived in 6 countries and visited over 50. I have a passion for creating value for companies across a wide range of sectors, specifically consumer retail, luxury and climate- and cleantech.

Desired Industry:

Desired Function:

Desired Location: New York, NY or Los Angeles, CA

LinkedIn: <https://www.linkedin.com/in/agyulai/>

Email Address: GyulaiA24@darden.virginia.edu

Matthew Doetsch-Kidder ('24): Software engineering leader with 15+ years in enterprise solutions and startup environments. Adept at leading teams, managing intricate projects and implementing cutting-edge technologies using automation, AI/ML Ops and cloud architecture. Ready to drive business growth and operational excellence in a new role.

Desired Industry: Technology/Finance/Startup

Desired Function: Technology Executive

Desired Location: Washington, DC Metro, US East Coast, Asia

LinkedIn: <https://www.linkedin.com/in/mdoetschkidder/>

Email Address: mkidder@mac.com

Neville Chan ('19): General Manager and people leader who is an expert in First Mile and Middle Mile transportation and a thought leader in

supply chain. Possesses a highly versatile background in both strategic finance and management consulting. Seeking a new role due to spousal relocation to Oregon.

Desired Industry:

Desired Function: Strategic Finance, Operations, Chief of Staff

Desired Location: Portland, OR or Remote

LinkedIn: <https://www.linkedin.com/in/loknevillechan/>

Email Address: channlhc@gmail.com

Allan Barmak ('23): Results driven sales executive. I have unmatched experience in tech sales and a history of consistently exceeding sales goals. Proven global executive leadership with extensive history of success helping SaaS sales teams across a variety of industries. Recognized for comprehensive understanding of multi-dimensional enterprise sale.

Desired Industry: Technology/Digital Media

Desired Function: CRO/Head of Sales

Desired Location: Washington, DC Metro

LinkedIn: <https://www.linkedin.com/in/allanbarmak/>

Email Address: allanbrmk@gmail.com

Adwoa Akyaa-Tandoh ('24): I am a recent MBA graduate with experience in strategic initiatives, HR and health care consulting. I excel in data analysis, project management and driving operational efficiencies, with a strong commitment to diversity, equity and inclusion.

Desired Industry: Health Care

Desired Function: Strategy

Desired Location: Washington, DC Metro

LinkedIn: <https://www.linkedin.com/in/adwoa-tandoh/>

Email Address: tandohA24@arden.virginia.edu



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