# Richard A. Mayo Center for Asset Management

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The Richard A. Mayo Center for Asset Management (Mayo Center) advances the study and practice of responsible asset management globally through developing and delivering world-class research, educational programs and activities, awards, and support for student clubs and experiential learning.

Our principles to achieving excellence include:

1. Improving the global investment community through advancing responsible stewardship of wealth and inspiring citizen-leaders.
2. An enduring commitment to rigorous and relevant thought leadership that advances investment practice marked by the preservation and growth of wealth for investors.
3. Inspiring responsible servant leaders in asset management through transformational lifelong learning experiences.
4. An unwavering support of a collaborative and diverse global community.
Venture Capital Initiative

The Venture Capital Initiative at Darden provides students with a suite of world-class curricular, experiential and professional offerings to support their educational interests and long-term career pursuits in venture capital. Degree program students seeking to establish or enhance their knowledge of the VC industry and gain practical skills and experience through investing and operational roles can take advantage of curricular and co-curricular programs during their two years at Darden.

www.darden.virginia.edu/venture-capital

Real Estate Initiative

The Real Estate Initiative offers students a unique suite of courses, extra-curricular and career development programs to support their interests in commercial real estate finance, development, management and M&A. From an active Real Estate Fund managed by student portfolio managers to summer internships with leading firms in the industry, the Real Estate Initiative provides Darden students with the opportunity to acquire knowledge and to form professional connections in real estate. In addition, Darden is proud to partner with UVA's School of Architecture and the McIntire School of Business to offer pan-University courses, degree programs, extra-curricular programs and events in real estate.

www.darden.virginia.edu/real-estate-initiative
The 15th annual University of Virginia Investing Conference (UVIC) took place at Darden in October 2022. The conference explored investing in a world of rising interest rates and inflation during a slowing of global economies. We focused attention on providing an array of diverse, well-reasoned ideas and views on tackling this challenging investment environment. Program speakers included Elizabeth Burton (Managing Director, Client Solutions and Capital Markets, Goldman Sachs Asset Management), Jan van Eck (CEO, VanEck) and Michael Howell (CEO, CrossBorder Capital).

Speakers detailed approaches and ideas for how investors could position themselves for success investing over the coming years including:

- How should portfolios be positioned for the future from a CIO perspective?
- What is the best way to design emerging investment strategies?
- How has global liquidity affected markets?

Program highlight recordings available at: www.darden.virginia.edu/mayo-center/events/uvic

Financial Panel

Co-hosted by the UVA Club of New York and the Mayo Center, the June 2023 panel focused on “Investing in a World of Slowing Economic Growth and Bank Volatility.”

Panelists included:

- **Moderator:** Elena Loutskina, Professor of Business Administration at Darden
- **John McCann (MBA ’08),** Managing Director, Global Industrials Group at Barclays
- **Josiah Lindsay (MBA ’03),** Managing Director, Co-Head of Alternative Investments, Energy Sector at Fortress Investment Group
- **Michael Koslow (UVA ’09),** Associate Director, Secured Money Markets at Federal Reserve Bank of New York
- **Nicholas P. Sargen,** Senior Economic Advisor at Fort Washington Investment Advisors

www.darden.virginia.edu/mayo-center/events/annual-financial-panel
Academic and Practitioner Symposium on Mutual Funds and ETFs

Held in partnership with the Investment Company Institute in February 2023, the annual symposium returned to its traditional, in-person format, convening academics and practitioners with a focus on fintech, cryptocurrency and robo-advising. The keynote featured Chris Giancarlo, Chairman (fmr.), U.S. Commodities Futures Trading Commission with moderator Eric J. Pan, President and CEO, Investment Company Institute.

www.darden.virginia.edu/faculty-research/seminars-conferences/academic-practitioner-symposium

The Darden Private Equity Conference (DPEC)

The annual DPEC is organized by the student-run Darden Private Equity Club, with support from Darden’s Mayo Center for Asset Management. Attendees include students, alumni and private equity practitioners who gather at Darden to discuss industry hot topics, including impact investing, environmental, social and governance (ESG) investing, the state of the private equity industry and building private equity firms. The March 2023 conference featured a keynote talk by Jose E. Feliciano of Clearlake Group.

www.darden.virginia.edu/mayo-center/events/private-equity-conference

Annual Economic Forecasts

The Mayo Center and Darden’s Office of Engagement co-hosted a series of Annual Economic Forecast breakfast events for alumni in Charlottesville, Richmond and Washington, DC (held in February). Robert D. Landel Distinguished Professor of Business Administration Alan Beckenstein, Morris Plan Associate Professor of Consumer Credit Kinda Hachem, Mayo Center Executive Director Rodney Sullivan, and Darden Lecturer Nick Sargen discussed markets, the economy and what investors can expect in the year ahead. A virtual session was recorded.

https://www.darden.virginia.edu/mayo-center/events/economic-forecast-webinar
Darden Capital Management

Darden Capital Management consists of 28 Second-Year students selected to actively manage six investment portfolios for the Darden School Foundation. As of June 2023, Darden Capital Management’s assets under management have grown to over $26 million held across the six funds, making it one of the largest programs of its kind. The Cavalier, Colonnade, Darden, Jefferson, Monticello and Rotunda funds provide the opportunity for Darden students to develop skills in investment analysis and portfolio management. Each team formally meets on a weekly basis to discuss any updates, examine new ideas, and adjust the portfolio accordingly. With growing interest in real estate investing, DCM is pleased to have recently launched the Colonnade Fund — a Real Estate Fund investing in primarily publicly traded real estate securities, including REITs and other real estate related stocks.

www.darden.virginia.edu/mayo-center/darden-capital-management

The Darden EMBA Fund (DEF)

The Darden EMBA Fund (DEF) enhances the education and careers of Executive MBA students through real-world experience in investment management. The DEF leadership consists of eight students who together manage the Sabre Fund, a long-only equity fund with a focus on large-cap and mid-cap stocks. The fund management program also maintains connections with students and alumni and fosters relationships across the investment industry via an ongoing speaker series and other activities.

www.darden.virginia.edu/mayo-center/experiential-learning

Richard A. Mayo Center for Asset Management Scholarship

The scholarship seeks to attract students to Darden who are interested in a career in asset management and investing. We are pleased that for the 2022–23 year, the scholarship was awarded to Dillon Baley (Class of 2024).

https://news.darden.virginia.edu/2023/02/21/mayo-center-scholarship-recipient-hones-decision-making-skills-at-uva-darden
Mayo Center Reading Seminar

Led by Pedro Matos, James A. and Stacy Cooper Bicentennial Professor, John G. McFarlane Family Chair and Academic Director of Richard A. Mayo Center for Asset Management, the seminar is a course held monthly for the duration of the academic year. The course covers the history of asset management and compares the strategies of fundamental investors versus the new breed of quantitative asset managers as well as other pressing topics in investment management. Other faculty included: Richard A. Mayo (MBA ’68), Game Creek Capital and Co-founder, GMO (Grantham, Mayo, Van Otterloo); Robert F. Bruner, University Professor, Distinguished Professor of Business Administration, and Dean Emeritus at the Darden School; and Rodney Sullivan, Executive Director of the Richard A. Mayo Center for Asset Management.

With successful programmatic and thought leadership activities in place, we believe that the Mayo Center is poised to continue to inspire purposeful citizen-leaders and examining the future of the asset management industry for many years to come.
Robert F. Bruner Distinguished Professor Yiorgos Allayannis and Mayo Center Associate Director of Strategic Initiatives Caitlin Boyer delivered the “Global Capital Markets” elective in London. Through expert practitioner talks, participation in case discussions and visits to financial institutions, the students immersed themselves in real estate, emerging markets, renewables, commodities, and banks during their time in London.
Mayo-Affiliated Publications and Awards

PAPERS/ARTICLES


BOOKS


CONTRIBUTIONS TO DARDEN IDEAS TO ACTION

Based on his journal article, “Do Responsible Investors Invest Responsibly?” Mayo Center Academic Director, Professor Pedro Matos, provided insights for the Darden Ideas to Action article, “Investing Responsibly: ESG and the Well-Intentioned Investor.” Professor Matos has also been named Vice-Chair of the Academic Network Advisory Committee of the Principles for Responsible Investing (PRI).

For a listing of Mayo Center articles, visit: https://ideas.darden.virginia.edu/mayo-center
The Richard A. Mayo endowment value as of 1 June 2023 is $18.2 million and provides funding for ongoing Mayo Center activities.
Tribute

The entire Darden community continues to celebrate the life and legacy of Professor Susan Chaplinsky, who passed away in November. The Susan J. Chaplinsky Fund for Faculty Excellence in Private Capital Markets will serve as a permanent tribute to a universally inspiring teacher, researcher and friend.

To learn more about the Susan J. Chaplinsky Fund for Faculty Excellence in Private Capital Markets, please contact Whitney H. Wilson, senior director of advancement, at (434) 924-0706 or via email at WilsonW@darden.virginia.edu.
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